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**TelStrat Once Again Ranked Among Fastest Growing,  
Privately Held Companies in Dallas/Fort Worth Area**  
*SMU Cox School of Business Lists TelStrat in Top 100*

**Plano, Texas – Nov. 29, 2006** – With economic growth that continues to outpace the nation, the Dallas/Fort Worth area is known for many corporate success stories. For the past sixteen years, the SMU Cox Caruth Institute for Entrepreneurship has recognized the fastest growing, privately held members of the DFW business community with the Dallas 100™ awards. For 2006, Plano's TelStrat has again made the list, moving up from last year's rank of 67<sup>th</sup> to claim 52<sup>nd</sup> place. This is the sixth time TelStrat has been honored by the Dallas 100.

“Given the sheer number of innovative, high-growth companies in the North Texas area, making a prestigious list like the Dallas 100 for the third time in four years is very gratifying,” said Bob Carroll, TelStrat founder and CEO. “Since TelStrat's inception in 1993, our growth and financial strength are a testament to the dedication and foresight of our staff and management. The fact that we've got a great company is something we've known all along, but it's a nice validation for SMU Cox to recognize that as well.”

The Dallas 100™ pays tribute to the vitality and entrepreneurial spirit of the thriving business community in North Texas. Award winners are those companies making significant contributions to the area by generating thousands of new jobs, increasing the tax base, and fostering the Dallas area's reputation as a premier economic development center.

In order to qualify for the Dallas 100™, a company must be an independent, privately held corporation, proprietorship or partnership; be headquartered in the Dallas area; meet sales growth



and absolute dollar growth criteria for a multi-year period; and have a credit report and character satisfactory to the Dallas 100™.

“Our growth and ability to be continually ranked among the best out of thousands of North Texas companies is a result of our customer focus,” added Bob Carroll. “Most of the recipients of these awards are start-ups. TelStrat has almost a decade-and-a-half-long track record. We’re definitely a company that can go the distance while setting the pace.”

### **About TelStrat®**

TelStrat provides communication solutions for wireline access networks and enterprise telecommunications environments. The company’s innovative Inteleflex™ broadband loop carrier platform enables telecommunications providers serving smaller cities and rural markets to bridge today’s circuit-switched networks and emerging packet-based services to deliver converged voice, data and video communication and entertainment services. Additionally, TelStrat offers the CallParrot™ Business Call Recording portfolio enabling call center quality monitoring and business liability protection, and a variety of remote access products sold under the Nortel name. Founded in 1993 and profitable since inception, TelStrat consistently has maintained an unsurpassed commitment to customers and their business needs. The company is headquartered in Plano, Texas. For more information, visit [www.telstrat.com](http://www.telstrat.com).

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