



## NEWS RELEASE

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## **TelStrat Named to List of Fastest Growing Privately-held Companies in Dallas**

*SMU Cox School of Business Ranks TelStrat in Top 100*

**Plano, Texas – Nov. 10, 2005** – It's no secret that the Dallas area is home to many corporate success stories, and for the past fifteen years, the SMU Cox School of Business has recognized the fastest growing, privately held companies in North Texas with the Dallas 100™ awards. This year, Plano's TelStrat has been named to the list and boasts the 67th place.

“With this region being such a hotbed for innovation and entrepreneurship, making the Dallas 100 list for the second time in three years is quite prestigious,” said Bob Carroll, TelStrat founder and CEO. “We've worked hard since 1993 and have grown steadily while maintaining solid financials. We, of course, know we've got a great company, but it's a nice validation for SMU Cox to recognize that as well.”

The Dallas 100™ is a tribute to the vitality and entrepreneurial spirit of the emerging business community in North Texas. Award winners are those companies making significant contributions to the area by generating thousands of new jobs, increasing the tax base, and fostering the Dallas area's reputation as a premier economic development center.

In order to qualify for the Dallas 100™, a company must be an independent, privately held corporation, proprietorship or partnership; be headquartered in the Dallas area; meet sales growth and absolute dollar growth criteria for a multi-year period; and have a credit report and character satisfactory to the Dallas 100™.

“Our growth and ability to be continually ranked among the best out of thousands of North Texas companies is a result of our customer focus,” added Bob Carroll. “These awards often go to start-

ups. It's a credit to our team for a twelve-year-old company to continually demonstrate and be recognized for high levels of profitable growth.”

### **About TelStrat®**

TelStrat provides communication solutions for wireline access networks and enterprise telecommunications environments. The company's innovative Inteleflex™ broadband loop carrier platform enables telecommunications providers serving smaller cities and rural markets to bridge today's circuit-switched networks and emerging packet-based services to deliver converged voice, data and video communication and entertainment services. Additionally, TelStrat offers the CallParrot™ Business Call Recording portfolio enabling call center quality monitoring and business liability protection, CallParrot Business Call Conferencing providing cost savings over hosted conferencing services, and a variety of remote access products sold under the Nortel name. Founded in 1993 and profitable since inception, TelStrat consistently has maintained an unsurpassed commitment to customers and their business needs. The company is headquartered in Plano, Texas. For more information, visit [www.telstrat.com](http://www.telstrat.com).

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